November 6, 2023
Dear Valued Shareholder:

## Re: September 30, 2023 Quarter-End Results and Dividend Distribution

Results for our fourth fiscal quarter ended September 30, 2023 are summarized below, with comparative figures for the previous 3-months ended June 30, 2023 in brackets:

|  | September 30, 2023 | June 30, 2023 |
| :--- | ---: | ---: |
| Net Income (3 months): | $\mathbf{\$ 1 8 2 , 0 8 2}$ | $(\$ 154,719)$ |
| Income Recapture: | $\mathbf{\$ 0 . 0 0}$ | $(\$ 39,976)$ |
| Total Income for Quarter: | $\mathbf{\$ 1 8 2 , 0 8 2}$ | $(\$ 194,695)$ |
| Annualized Yield (Before Recapture): | $\mathbf{6 . 8 3 \%}$ | $(5.91 \%)$ |
| Annualized Yield (Including Recapture): | $\mathbf{6 . 8 3 \%}$ | $(7.44 \%)$ |
| Share Capital: | $\mathbf{\$ 1 0 , 5 7 3 , 5 2 0}$ | $(\$ 10,492,860)$ |
| Mortgage Loan Portfolio: | $\mathbf{\$ 8 , 5 6 3 , 2 3 0}$ (27 loans) | $(\$ 7,402,301)$ (24 loans) |
| Cash On-Hand: | $\mathbf{\$ 2 , 1 8 7 , 1 7 9}$ | $(\$ 3,257,917)$ |

Ignoring the effect of the one-time recapture from a settlement on a previous foreclosure in the previous quarter, our net annualized yield of $\mathbf{6 . 8 3} \%$ earned this past quarter was up nearly one full percent over the yield of $5.91 \%$ earned for the previous 3 -month period ended June $30^{\text {th }}$.
During this past quarter we funded a total of $\$ 2,580,441, \$ 2,396,441$ on 7 -new loans and $\$ 184,000$ on 3 existing single-family construction loans (compared to a total of $\$ 1,150,606$ funded during the previous quarter).

Conversely, we were repaid a total of $\$ 1,425,032$ on 5 -existing loans in the portfolio (compared to $\$ 1,076,498$ repaid on 4 -loans during the previous quarter).
Two of the 27 loans in our portfolio at the end of this past quarter were construction loans with a combined unfunded portion of $\$ 189,141$, on which we were charging Standby Fees averaging $5.74 \%$ to hold those funds for future advances as construction progresses.

Of the Cash On-Hand held at the end of this past quarter \$2,109,896 was invested in redeemable term deposits with the Credit Union, on which we were earning an average of $2.92 \%$ per annum, to at least earn something while we work diligently to secure new lending opportunities.
One loan in our portfolio is still classed as non-performing and is in foreclosure. We are earning $9.50 \%$ per annum compounded monthly on this first mortgage, the total amount owing under it as at September $30^{\text {th }}$ was $\$ 298,860$ and the vacant lot forming the security for our loan has just been sold for $\$ 883,500$, which sale is to close December 18, 2023.

Of the $\$ 182,082$ in net earnings being distributed for this past quarter, $\$ 74,950$ ( $41 \%$ ) was reinvested by some of our Shareholders who purchased a combined 7,495 (\$74,950) in additional shares, thereby increasing our share capital to $\$ 10,648,470(+0.71 \%)$ effective October 1, 2023.
There are 2 redemption requests, 2-full and 1-partial, totaling 16,415 Shares $(\$ 164,150)$ eligible for the December 31, 2023 Redemption Date and another 2-redemption requests, 1-full and 1-

